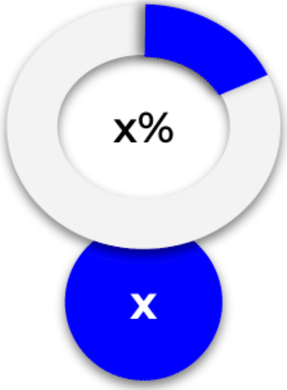


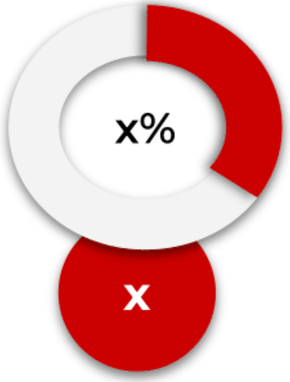
Strategic Management Driver

ED, COO, CBO, CCMO : x
—
EA : x
SUPPORT : x

Payroll Cost
ED, SLT VP: RM xx
EA, SUPPORT: RM x
TOTAL: RM x

Total Cost
ED, SLT VP: RM x
EA, SUPPORT: RM x
TOTAL: RM x

Performance measurement: ??



Growth Engine

VP SALES : x
VP BIZ DEV: x

DATA : x
IT : x
MARKETING : x
PROGRAM : x
SALES : x

Payoll Cost
RM xx

Total Cost
RM xx

Performance measurement: ??

4 QUADRANTS

Finance & Admin Engine

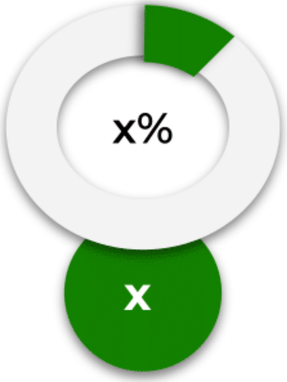
CHRO: x
VP Finance: x

FINANCE : x
HR : x
LEGAL : x

Payroll Cost
RM x

Total Cost
RM x

Performance measurement: ??



Operational Engine

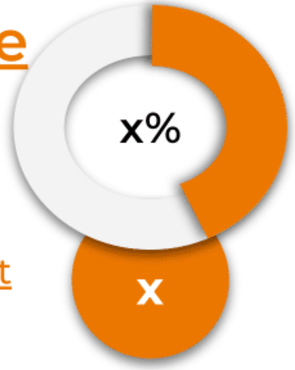
VP SPIRE: x

CLG : x
CMD : x
MENTORSHIP : x
OPERATION : x
SPIRE : x
TCP : x
TITAN : x

Payroll Cost
RM x

Total Cost
RM x

Performance measurement: ??



Headcount: x staff + x intern = x pax

Monthly Payroll: RM x
Monthly OPEX: RM x
Monthly OPEX/ Head : RM x
Avg. monthly sales: RM xx

Total Cost: RM x

Hak Cipta Terpelihara 2024 © RichWorks International Sdn Bhd